

The Journal



Le Bilboquet, New York's newest Upper East Side's authentic French Patisserie opens its doors.

New York, September 2, 2017

Le Bilboquet! Owner Philippe Delgrange dishes on his first Hamptons outpost. Why Sag Harbor?

I have looked at spaces in the Hamptons for years, but when this space became available, I couldn't say no. This is the most beautiful location in the Hamptons, in my opinion. It's much larger than the NYC location. We did a complete gut renovation, so it's brand-new, airy, and beautiful.

What's the vibe?

Le Bilboquet has always been about joie de vivre. The enchanting setting on the harbor will add to that feeling of bien-être.

What kinds of dishes will you be serving?

All our signatures, including the Cajun chicken, tuna tartare, steak tartare, and Dover sole. We'll also offer a Crudo Bar and fresh local fish of the day, in addition to fresh seafood and shellfish platters with local oysters, lobsters, shrimp, and more.

How will you incorporate local products?

We're working with local fisherman and farms. There is a plethora of wonderful local products to celebrate!



Mr. Philippe Delgrange



Oscartek Custom cases decorating the front of Le Bilboquet

Millions were spent transforming Le Bilboquet's sprawling dockside into a chic space with teak floors, champagne-hued booths and a deck with Riviera-worthy umbrellas. A back patio has its own entrance, with talk of giving a secret password to VIP guests. Forget reservations: Show up and hopefor the best or text the manager on his cell. (One way to score a reservation: Book a \$725-per-person seat on Blade, which just launched a weekly seaplane flight from their Aqua Lounge on Manhattan's East River directly to the dock in front of the restaurant, which comes with a table at Bar Bilbo and complimentary bottle of rosé. "Money is not the driving force for these guys, so everything they have is at a higher level," says Stephen Hanson, who sold his BR Guest restaurants for \$150 million in 2007 and is about to open a Manhattan place in September called Life. "Only people with deep pockets can restore and revamp properties in this area because the codes are so strict," adds Steven Jauffrineau, Rowan's managing partner.

Summer isn't half over, and Billy Joel and Rudy Giuliani already have visited Lulu,

while Joel, Matt Lauer, Howard Stern, Michael Lynne and Michael Phelps have stopped by Le Bilboquet. "This is the busiest I've seen Sag Harbor," says Tourondel. "Suddenly the town is on steroids".

Supermarket Refrigeration Systems Are Constantly Evolving

A host of new technologies and refrigerants offer contractors numerous options

September 4, 2017 Ron Rajecki

When it comes to talking about emerging refrigeration system architectures for supermarkets, it's good to start by taking a deep breath.

The days of centralized direct-expansion (DX) systems aren't necessarily over, but those systems have been joined by a host of new technologies, including distributed systems in which smaller refrigeration units are located near the cases they serve; primary/ secondary systems in which a small charge of refrigerant cools another heat transfer fluid (such as glycol) that is pumped out to

the cases; subcritical and transcritical carbon dioxide (CO2) systems; microdistributed systems, which are similar to distributed

System Architectures — Multiple Choices Being Evaluated



systems that can be designed to send chilled water rather than refrigerant to the cases; and stand-alone cases. And, don't forget the changing refrigerants: hydrofluorocarbons (HFCs) are on their way out, and naturals, hydrocarbons (HCs), and hydrofluoroolefins (HFOs) are on their way in. Finally, just to keep things interesting, keep in mind that more than one of these system architecture types can be used within the same supermarket.



What does this all mean for contractors?

To answer that question, Don Newlon, vice president and general manager, refrigeration marketing, Emerson's Commercial and Residential Solutions business, advised stepping back and looking at the situation from supermarket clients' point of view.

"Customers aren't pursuing refrigeration architecture because of the architecture itself but because of the benefits they want to receive from it," Newlon said. "Choosing a refrigeration system used to be all about energy efficiency, but many customers today have different things they're trying to optimize. Energy efficiency is still important, but many customers also are seeking to reach environmental or sustainability goals — in fact, for some, that's their primary motivation. So, be aware that there will be some

segmentation of the end-user base depending on customers' particular goals."

Andre Patenaude, director, CO₂ business development, Emerson's Commercial and Residential Solutions business, noted that technological advances are coming fast and furious in commercial refrigeration, especially as newer systems benefit by having advanced electronic controls onboard.

"Taking advantage of the lower cost and greater capability of today's electronics is a big deal," Patenaude said.

He added that technological advances are helping CO₂ systems operate at higher ambient temperatures, thus broadening their use into warmer climates. And, the advances flow back and forth from existing technology to emerging technology.

"Many of the strategies that are being used in CO₂ systems today were taken from other types of architectures," Patenaude noted. "And many of the energy-saving features on CO₂ systems can actually be applied to current HFC systems if end users want to keep their old systems but reduce their energy footprints and maintenance costs. There are ways of significantly improving the systems they already have."

Patenaude cited the example of a typical centralized HFC system that sends R-404A directly out to the medium- and low-temperature cases by direct expansion. Incorporating a plate heat exchanger into that system can allow it to pump glycol instead, which reduces the HFC charge by eliminating thousands of feet of copper lines filled with refrigerant running out to the cases.

That primary/secondary arrangement can also be used to pump CO₂ out to the cases.

"CO2 is another refrigerant, but it has a global warming potential [GWP] of 1, and your pumping forces when used as a secondary fluid are about 10-times less than pumping glycol," Patenaude said.

Propane is also poised for tremendous growth as a refrigerant in the U.S., and although it is generally thought of only for smaller, self-contained cases because of its charge limit of 150 grams per refrigeration circuit, Patenaude explained that integrated display cases that combine a number of circuits could make for easy plug-and-play operation.

Newlon and Patenaude agreed that some end users may not be comfortable with CO₂ because of its higher operating pressures or propane because of its potential flammability. Those customers seeking the lowest GWP nonflammable refrigerants may find good options among the growing number of HFOs and HFO blends, such as R-448A and R-449A.

"We're developing and will continue to develop HFO-relevant products as well as continuing our training courses on CO₂ and other alternative refrigerants, because we think end users are looking at all their options," Newlon said. "It's not going to be any one thing that dominates the market in the future. Given that, we think the best advice for supermarket contractors is to discuss what their end users' long-range plans are. Learn what's important to them and then help them understand the system architectures that would be the best options for their stores."

HURDLES TO NEW TECHNOLOGY

Matt Larison, regional manager, supermarket division, east/southeast territory, DEEM Mechanical and Electrical Co., Indianapolis, said he thinks the supermarket industry's ultimately headed in the direction of direct-expansion CO₂ systems. One thing holding back the move to CO₂ is that it can't be retrofitted into existing systems, which requires an investment in new equipment.

A larger problem, however, is one that is all too familiar at every level of the HVACR industry: a lack of qualified personnel to work on the systems.

"There's a very serious shortage of technicians, and it's getting worse all the time with more technicians leaving the industry each month than coming in," Larison noted. "With a shift toward CO₂ and fewer people coming into the business, it's going to be even harder to work on those systems. Everybody is trying to get away from conventional refrigerants and move toward CO₂ systems; the problem is nobody knows how to work on them."

Along with the move toward CO₂ systems, Larison added there is a push toward case controller systems, which is an older technology from Europe that is fairly new to the U.S.

"[Case controllers] offer tight control of product temperatures with fast recovery times after defrost, but, again, it's an advance in technology that is pretty new to a lot of old-school refrigeration guys," he said.

REFRIGERANT UNCERTAINTY PERSISTS

Despite — or, perhaps, because of — the recent court decision that ruled the U.S. Environmental Protection Agency (EPA) could not phase out HFCs because it was overstepping its authority under the Clean Air Act, uncertainty over refrigerants persists.

Pete Savage, head of the controls division at AAA Refrigeration in New York City, said he is seeing a large push for distributed systems as well as an increase in self-contained propane cases. Some smaller grocery stores are using chilled water loops around the stores to feed small, self-contained water-cooled units.

In larger stores, HFO-based refrigerants will play a role, particularly in systems retrofitted from HFCs. But, Savage said their chances of being the first-choice option in new construction projects may be hindered by uncertainty about where the EPA may set the GWP bar.

"It wasn't that long ago that we started doing conversions from R-22 to R-407A, and now 407A is on the EPA's list to be chopped," he said. "It makes it difficult for contractors to help customers select what gas to use because we don't know what the EPA might add to its list next."

Uncertainty over refrigerant phaseouts also plays a role in the growth of distributed systems, Savage noted.

"One of the reasons distributed systems are on the increase is the idea of reducing the refrigerant charge," he said. "It used to be that you reduced the charge just to be green. Now, we seek to reduce the charge because no one knows the next refrigerant the EPA may decide to phase out, and, obviously, the conversion on a smaller system is much less costly than it is on large central rack."

In the long run, Savage sees transcritical CO₂ as the direction most mainstream grocers will follow, especially as the technology improves with advancements, such as parallel compression and injector technology, that make it more suitable for use in all climates.

"The pros of a switch to transcritical CO₂ are its energy efficiency and positive impact to the planet," he said. "The biggest con — although it isn't exactly related to the technology itself — is the qualified technician shortage. At AAA, we've always been committed to educating our employees, but, as of late, we've increased our focus on education with the help of our suppliers and manufacturers. Everyone is affected by the technician shortage, and making the refrigeration industry more appealing to the younger generation is something we need to figure out as an industry."

